

The Ultimate Pinterest Ads Checklist



- ☐ Create a Pinterest Business account.
- ☐ Set up your profile and connect it to your ecommerce store.
- ☐ Upload your product catalog.
- ☐ Make sure your Pinterest tag is set up correctly.
- ☐ Determine your Pinterest ad objective
 - Brand awareness, video views, consideration, conversions, or catalog sales
- ☐ Choose your Pinterest ad type:
 - Idea Pin: Short video segments or a series of <20 graphics, similar to Instagram Stories
 - Try On Product Pins: A virtual “fitting room” experience using augmented reality (you’ll need to work with a Pinterest account manager to get started)
 - Carousel Ad: Resembles organic Pins
 - Collections Ad: Either a featured video or image with three supporting media pieces (delivered to mobile users only)
 - Promoted Pins: A “boosted” existing Pin
 - Shopping Ad: A single image or video pulled from your product catalog
- ☐ Check that your creative follows the proper ad specs.
- ☐ Choose your budget and bidding approach (custom or automatic bidding).
- ☐ Select your campaign duration and run dates.
- ☐ Create your target audience (age, gender, location).
- ☐ Upload the creative, headlines, and copy for your ads.
 - Consider adding a text overlay to your images to help users quickly understand your message.
 - Use Pinterest’s trends page to see what’s currently popular.
 - For titles, only the first 30-35 characters will show up in users’ feeds, so make them count.
 - Ensure your video ads work with the sound turned off — add captions and text for silent storytelling.
 - Vertical images on Pinterest perform better than square ones.
 - Add your brand name or logo to your images or videos whenever possible.
- ☐ Launch your campaign!
- ☐ Monitor your results continuously with Pinterest Analytics to identify optimization opportunities.